Creating Value for Tomorrow

Air is something that surrounds us 24 hours a day. At Daikin, the future of the world’s air is our greatest concern. We use our expertise about air, our passion for innovation and our mastery of technology to improve the air we breathe. This is our mission.
We believe innovation is part of our DNA, and is a factor that helps us not only to create and develop the best products in the HVAC-R market, but also to be a leader in delivering future air solutions.
Daikin Opens JA AHU Factory
Launch of the 3000 TR Chiller (WCT Series)
Daikin Air Conditioning Saudi Arabia has been Established
Daikin acquired Goodman

2013

2014

Brand unification, Daikin Middle East & Africa
Launch of SASO DX Line up in KSA

2015

Launch of First R-32 Inverter Split in GCC
Launch of VRV IV HA in GCC
Launch of ESMA / Estidama DX Line up AHU Factory - Eurovent

2016

2017

Launch of Air Cooled Inverter Chiller (EWAD-MZ Series)

2018

Launch First R-32 RA Inverter for Africa
Launch 6HP Mini VRV for HA

2019

Launch of VRV IV+ Series
Launch of Inverter Split FTKF Series
Daikin acquired AHT

2020

Launch of VRV 5s R-32
Launch of FHTT Series
Launch of EWAT-B R-32
Daikin at a GLANCE

- Air Specialists
- 3 Core Technologies
- Over 100 worldwide production bases
- Over 50% of presidents at subsidiaries are local hires
- Unlocking human potential: People-Centered Management
- Sold in over 150 Countries
- Sales amounting to 23.8$ Billion
- Investment in advanced R&D center: 300$ Billion

FOUNDED IN
1924
LEADING IN CORE TECHNOLOGIES

Daikin leads the air conditioning market in three cutting-edge core technologies.

- **Refrigerant control**
  Efficient heat transport

- **Inverter**
  Contributes to greater energy savings & comfort

- **Heat pump**
  Absorbing and Moves heat from the air

**DAIKIN Core Technology**
Bringing the **WORLD**
Healthy, Comfortable **LIFESTYLES**

Daikin is a global manufacturer with overseas sales accounting for more than 70% of the group total and overseas employees accounting for 80% of the group workforce. In our businesses of air conditioning and fluorochemicals, we respond to customers’ needs by providing products that make people and space healthier and more comfortable.
## Daikin Business OVERVIEW

### CORPORATE DATA (as of March 31, 2020)

<table>
<thead>
<tr>
<th>Category</th>
<th>Details</th>
</tr>
</thead>
<tbody>
<tr>
<td>Company name</td>
<td>Daikin Industries, Ltd.</td>
</tr>
<tr>
<td>Head office</td>
<td>Osaka (Japan)</td>
</tr>
<tr>
<td>President &amp; CEO</td>
<td>Mr. Masanori Togawa</td>
</tr>
<tr>
<td>Founded</td>
<td>Oct 25, 1924</td>
</tr>
<tr>
<td>Cons. Turnover</td>
<td>23.8 billion USD</td>
</tr>
<tr>
<td># Employees</td>
<td>80,369</td>
</tr>
<tr>
<td># Group Companies</td>
<td>313 consolidated subsidiaries (29 in Japan, 284 overseas)</td>
</tr>
</tbody>
</table>

- **313** Subsidiaries
- **23.8** Billion $ Sales (FY2019)
- **80,369** Employees
Consolidated Sales by region FY2019

North America, Latin America: 30.5%
Europe, Middle East and Africa: 18.9%
China: 13.2%
Asia and Oceania: 16%
Japan: 21.4%
Air Conditioning/Refrigeration Equipment

Achieving both comfort and environmental performance to meet all global air conditioning needs.
- Air Purifiers
- Residential Air Conditioners
- Commercial Air Conditioners
- Hot Water and Space Heaters
- Air Conditioning Systems
- Air Filters
- Refrigeration Equipment

Chemicals

Utilizing the characteristics of Fluorochemicals and contributing to a wide range of fields.
- Automotive Field
- Semiconductor Field
- Information and Telecommunication Field

Oil Hydraulics, Defense Systems and Electronics

Proprietary technologies at work in a range of industries and IT Solutions.
- Machine Tools
- IT Solutions
- In-Home Medical Equipment

FY2019 consolidated sales by business segment

91% Air Conditioning/Refrigeration Equipment
7% Chemicals
2% Oil Hydraulics, Defense Systems and Electronics
Daikin products are used in more than 150 COUNTRIES WORLDWIDE

Wherever you are in the world, regardless of region, season or culture, we ensure that your home, office or business gets the highest quality of air and comfort with our top-of-the-line products and total solutions.
Product Development Bases WORLDWIDE

Over 100 production bases worldwide to meet a wide range of individual needs and preferences for now and in the future.
Handle any space anywhere from 10m² TO ∞

We support all project sizes -
From the smallest villa to the tallest tower
# Product RANGE

## 50 Hz (46°C OD) High Ambient

### DX Indoor Unit

<table>
<thead>
<tr>
<th>Indoor Series</th>
<th>Product Picture</th>
<th>Cooling Capacity Class TMBH (Nominal)</th>
</tr>
</thead>
</table>

### Ducted Split

<table>
<thead>
<tr>
<th>Indoor Series</th>
<th>Product Picture</th>
<th>Cooling Capacity Class TMBH (Nominal)</th>
</tr>
</thead>
</table>

### Higher Capacity DX & Rooftop

<table>
<thead>
<tr>
<th>Indoor Series</th>
<th>Product Picture</th>
<th>Cooling Capacity Class TMBH (Nominal)</th>
</tr>
</thead>
</table>

### VRV IV Air Cooled (HP)

<table>
<thead>
<tr>
<th>Series</th>
<th>Product Picture</th>
<th>Cooling Capacity Class TMBH (Nominal)</th>
</tr>
</thead>
</table>

### VRV IV Water Cooled (HP)

<table>
<thead>
<tr>
<th>Series</th>
<th>Product Picture</th>
<th>Cooling Capacity Class TMBH (Nominal)</th>
</tr>
</thead>
</table>

---

- Single Unit
- Multi Combination

---

16
<table>
<thead>
<tr>
<th>VRV IV Indoor Units</th>
<th>Series</th>
<th>Product Picture</th>
<th>15</th>
<th>20</th>
<th>25</th>
<th>32</th>
<th>40</th>
<th>50</th>
<th>63</th>
<th>71</th>
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<th>160</th>
<th>180</th>
<th>200</th>
<th>250</th>
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<tbody>
<tr>
<td>Ceiling Mounted Cassette</td>
<td>FXFQ-BVEB</td>
<td><img src="image1" alt="Image" /></td>
<td>●</td>
<td>●</td>
<td>●</td>
<td>●</td>
<td>●</td>
<td>●</td>
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<td>28</td>
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<tr>
<td></td>
<td>FXZQ-A2VEB</td>
<td><img src="image2" alt="Image" /></td>
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</tr>
<tr>
<td>Concealed Ceiling Unit</td>
<td>FXDQ-A3VEB</td>
<td><img src="image3" alt="Image" /></td>
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<tr>
<td></td>
<td>FXSQ-A2VEB</td>
<td><img src="image4" alt="Image" /></td>
<td>●</td>
<td>●</td>
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<tr>
<td></td>
<td>FXML-P7VEB9</td>
<td><img src="image5" alt="Image" /></td>
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<td>FXMLQ-140PVE</td>
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<td></td>
<td>FXMLQ-MAVE</td>
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<tr>
<td>Wall Mounted</td>
<td>FXAQ-PVER1</td>
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<td>●</td>
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<tr>
<td></td>
<td>FXAQ-PVE</td>
<td><img src="image9" alt="Image" /></td>
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<td>22.4</td>
<td>28</td>
</tr>
<tr>
<td>Ceiling Suspended</td>
<td>FXHQ-AVEB</td>
<td><img src="image10" alt="Image" /></td>
<td>●</td>
<td>●</td>
<td>●</td>
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<td>22.4</td>
<td>28</td>
</tr>
<tr>
<td></td>
<td>FXUQ-AVEB</td>
<td><img src="image11" alt="Image" /></td>
<td>●</td>
<td>●</td>
<td>●</td>
<td>●</td>
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<td>●</td>
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<td>22.4</td>
<td>28</td>
</tr>
<tr>
<td>Floor Standing</td>
<td>FXUQ-P2VEB</td>
<td><img src="image12" alt="Image" /></td>
<td>●</td>
<td>●</td>
<td>●</td>
<td>●</td>
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<td>●</td>
<td>●</td>
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<td>28</td>
</tr>
<tr>
<td></td>
<td>FXNQ-A2VEB</td>
<td><img src="image13" alt="Image" /></td>
<td>●</td>
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<td>●</td>
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<td>●</td>
<td>●</td>
<td>22.4</td>
<td>28</td>
</tr>
</tbody>
</table>
### Air Cooled Chillers & Heat Pumps

<table>
<thead>
<tr>
<th>Product Picture</th>
<th>Cooling Capacity, TR (Nominal)</th>
</tr>
</thead>
<tbody>
<tr>
<td>EWA(Y)C-AC/CW (Scroll) 2-20 TR</td>
<td>50, 100, 150, 200, 250, 300, 350, 400, 450, 500, 550, 600, 650</td>
</tr>
<tr>
<td>UAL (Scroll) 18-37 TR per module</td>
<td>Multi-Modular Combination - Up to 16 Modules</td>
</tr>
<tr>
<td>EWA(Y)T-II (Scroll) 25-200 TR</td>
<td></td>
</tr>
<tr>
<td>EWAD-D (Screw) 70-175 TR</td>
<td></td>
</tr>
<tr>
<td>EWAD-C (Screw) 215-575 TR</td>
<td></td>
</tr>
<tr>
<td>EWAD-W/T (Screw) 85-625 TR</td>
<td></td>
</tr>
<tr>
<td>EWAD-M2/TZ (Screw) 110-525 TR</td>
<td></td>
</tr>
<tr>
<td>EWAH-TZ (Screw) 50-455 TR</td>
<td></td>
</tr>
<tr>
<td>EWYD-42 (Screw) Multipurpose 4 pipe 110-225 TR</td>
<td></td>
</tr>
</tbody>
</table>

### Water Cooled Chillers & Heat Pumps - Positive Displacement

<table>
<thead>
<tr>
<th>Product Picture</th>
<th>Cooling Capacity, TR (Nominal)</th>
</tr>
</thead>
<tbody>
<tr>
<td>EWWK-Q/WWN/G/WL (Scroll) 4-206 TR</td>
<td>50, 100, 150, 200, 250, 300, 350, 400, 450, 500, 550, 600, 650</td>
</tr>
<tr>
<td>EWWD-J (Screw) 34-80 TR</td>
<td></td>
</tr>
<tr>
<td>EWWO-VZ 125-575 TR</td>
<td></td>
</tr>
<tr>
<td>EWWH-VZ 125-425 TR</td>
<td></td>
</tr>
</tbody>
</table>

### Water Cooled Chillers - Centrifugal

<table>
<thead>
<tr>
<th>Product Picture</th>
<th>Cooling Capacity, TR (Nominal)</th>
</tr>
</thead>
<tbody>
<tr>
<td>WMK (Oil Free) 85-400 TR</td>
<td>250, 500, 750, 1000, 1250, 1500, 1750, 2000, 2250, 2500, 2750, 3000, 3250</td>
</tr>
<tr>
<td>WMK (Oil Free) 400-1500 TR</td>
<td></td>
</tr>
<tr>
<td>DWSC 300-1500 TR</td>
<td></td>
</tr>
<tr>
<td>DWDC 600-2600 TR</td>
<td></td>
</tr>
<tr>
<td>WTC 1050-1600 TR</td>
<td></td>
</tr>
<tr>
<td>WCT 2100-3250 TR</td>
<td></td>
</tr>
<tr>
<td>Chilled Water Fan Coil Units</td>
<td>Product Picture</td>
</tr>
<tr>
<td>-----------------------------</td>
<td>-----------------</td>
</tr>
<tr>
<td>FWW-DA</td>
<td></td>
</tr>
<tr>
<td>FWW-C / F / H</td>
<td></td>
</tr>
<tr>
<td>FUW</td>
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</tr>
<tr>
<td>FWC-FD</td>
<td></td>
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<tr>
<td>FUD</td>
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</tr>
<tr>
<td>FWE</td>
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</table>

<table>
<thead>
<tr>
<th>Air Handling Units</th>
<th>Product Picture</th>
<th>CFM</th>
</tr>
</thead>
<tbody>
<tr>
<td>D-AHU</td>
<td></td>
<td>300</td>
</tr>
<tr>
<td>DDM-AHU</td>
<td></td>
<td>650</td>
</tr>
</tbody>
</table>

**Modular Chiller Plant**

The MCP combines a chiller, cooling tower, pumps and piping in a factory engineered factory assembled package including commissioning and after sales support. This innovative system is the ideal alternative to site-built central plants when an owner desires a factory engineered solution and when space or construction schedules are critical constraints.
Daikin in REFRIGERATION

We know refrigeration inside out

- We have over 100 years of experience in the Refrigeration business.
- We can meet all refrigeration needs from farm to fork, thanks to our wide range of refrigeration products.
- Innovative and Reliable own technology and expertise on Refrigerants, controls and compressors!
- Your advisor for solutions to meet your needs in line with legislation (F-gas regulation, ecodesign,...) and with focus on reliability, safety, Total Equivalent Warming impact (see page 7) and running cost.

Controlled temperatures throughout the whole supply chain
We can meet all refrigeration needs from farm to fork

Our extended product line-up is able to provide solutions for:

- Food Retail
- Event Spaces
- Cold Storage
- Catering
- Chilled Transport
- Hotels
- Ice Skating Rings
- Cleanrooms/Hospitals
- Brewery
- Bar
- Fishery
- Seasoning (Cheese/Meat)
- Butchers
- Restaurants
- Industry

We can fulfill any refrigeration need
The core facility for DAIKIN TECHNOLOGY

The Technology and Innovation Center (TIC) aims to create new value based on the world’s best technologies and highly differentiated products. For this reason, people of diverse backgrounds gather across the national borders from inside and outside the company to consolidate their strengths and passion in making TIC a venue for facing the challenge of realizing collaborative innovation.
Invest IN Innovation & NEW TECHNOLOGIES

- Home to over 700 engineers working under the concept of bringing together people and technologies from around the world for Daikin style collaborative creation.
- Zero-emission building
- Daikin Group’s core facility for global innovation and development
People-Centered Management
80,369 people supporting YOU
Daikin - THE FACTORY OF THE FUTURE AWARD

The Factory of the Future award is presented by “Made Different”, a joint organisation that promotes the future of manufacturing in Belgium.
Environmental VISION 2050

Daikin formulated Environmental vision 2050, the aim of which is to contribute to solving increasingly serious global environmental problems over the long term. With the aim of reducing to zero the CO2 emissions caused by our business activities and our products and services, we set targets and implement measures every five years under our fusion strategic management plans. We will reduce the CO2 emissions generated throughout the entire life cycle of our products.

Furthermore, we will create solutions that link society and customers as we work with stakeholders to reduce CO2 emissions to zero.

Using IoT and AI and open solutions, we will meet the world’s needs for air solutions by providing safe and healthy air environments while at the same time contributing to solving global environmental problems.

GLOBAL GREENHOUSE GAS EMISSIONS 2012

- CO2 from Deforestation and other land use
- Methane
- Dinitrogen monoxide
- Fluorocarbons (HFCs, PFCs, SF6) Contributions to reducing emissions through refrigerants with low global warming potential

Energy-induced CO2 Contribution to reducing emissions through energy-efficient technologies
Daikin MIDDLE EAST & AFRICA

CORPORATE DATA (as of 2020)

Company name  ▶ Daikin Middle East & Africa FZE
Head office    ▶ Dubai – UAE
Chairman       ▶ Mr. Masaaki Miyatake
# Employees    ▶ ~ 500
Daikin Direct Presence ▶ 5
Daikin Distributors & Dealers ▶ ~ 100+
Service CAPABILITIES

SERVICES OFFERED:
Annual Maintenance Agreements-Repairs & Overhauls
- Onsite repairs
- Compressor rebuilding of Various Types
- Upgrades

SPECIAL SERVICES- NDT:
- VRV Project Management
- Training & Development
- Spare Parts Support

Training and Development
Spare Parts Inventory
24/7 Support
Skilled Applied Products Technicians
Daikin ACADEMY

At our fully operational Regional Training Academy, the cumulative growth of all group members serve as the foundation for the group’s development, in line with the Daikin Group Philosophy.
AHU FACTORY

General Process

- **Receive order**
  - Prepare GA drawing

- **Arrange Components**
  - Fans
  - Coil
  - HW, HSHP, Heaters
  - Drain pan
  - Panels with insulation
  - Inspect on arrival

- **Assembly of AHU**
  - AHU wise material segregation
  - Production Slot Allotment
  - Assemble as per GA drawing

- **Controls / Accessories**
  - Control panel assembly
  - Program controls
  - Install accessories

- **Quality Check**
  - Physical inspection
  - Control function check
  - Fan motor check

- **Prepare for Dispatch**
  - Final label installation
  - Final check
  - Shrink wrap the unit

- **Shipping**
  - Arranging the unit handling
  - Prepare DO
  - Generate documentation
  - Handover to logistics
Daikin HONORS

Overall CSR (Including SRI)

Daikin Industries, Ltd.
• Chosen for inclusion in the Morningstar Socially Responsible Investment Index

Daikin Middle East and Africa FZE
• Was awarded the Dubai Chamber CSR Label by the Dubai Chamber of Commerce and Industry for two years in a row

Daikin (China) Investment Co., Ltd.
• Won the Sustainable Best Practices Award from the Shanghai Daily

Environmental Honors

Daikin Industries, Ltd.
• Received a rating of “A–” in climate performance by the Carbon Disclosure Project (CDP), an international NGO

• FY 2017 Energy Conservation Grand Prize

• Received the Director-General Prize of Agency for Natural Resources and Energy, for achieving a ZEB-type office using state-of-the-art air conditioning technologies and optimal management

• Received the Chairman Prize of Energy Conservation Center, Japan (ECCJ) for the VRV Q Series for replacement use

• Received the Chairman Prize of Energy Conservation Center, Japan (ECCJ) for the HEXAGON Force air-cooled heat-pump modular chiller

Daikin Airconditioning India Pvt. Ltd.
• Received the Most Energy Efficient Air Conditioners Award from the Government of India

Goodman Global Group, Inc.
• Earned LEED Gold certification for office buildings in DTTP under the LEED green building certification system
**Human Resource Honors**

*Daikin Industries, Ltd.*
- Granted Nadeshiko Brand designation for the fifth time, and the fourth consecutive year, by the Ministry of Economy, Trade and Industry
- Awarded the highest level of certification (L-boshi certification) from Japan’s Ministry of Health, Labor and Welfare for being a company that shows excellence in promoting the talents of women in the workplace
- Awarded the highest rating, 5 stars, in the NIKKEI Smart Work survey conducted by Nikkei Inc., which assesses companies based on the adoption of diverse, flexible work practices

*Daikin (China) Investment Co., Ltd.*
- Won the China Model Human Resources Hiring Company Prize in awards sponsored by 51job, China’s leading human resource solutions provider

*Daikin Compressor Industries, Ltd.*
- Received a Prime Minister’s Industry Award (Safety Management category) from Thailand’s Ministry of Industry

*Daikin Malaysia Sdn. Bhd.*
- Won a Gold Class 1 Award from the Malaysian Society for Occupational Safety and Health (MSOSH)

*Daikin Applied (UK)*
- Awarded Gold level in the Better Health at Work Awards

**Honors for Customer Satisfaction**

*Daikin Industries, Ltd.*
- Daikin’s risora residential air conditioner won an iF Design Award and a Good Design Award
- The cocotas multi-cassette-type air conditioner for small spaces was selected a Good Design Best 100 in the Good Design Awards
- Won an Award of Excellence in the Service and Hospitality Awards sponsored by the Japan Institute of Information Technology (JITT)
- For the third consecutive year, received the Directors Award in the Corporate Telephone Answering Contest sponsored by the Japan Telecom Users Association (JTUA). First company in the manufacturing industry to be selected a Gold Ranked Company
Local AWARDS

Innovative Manufacturer of the Year
- DX
- VRF
- Chillers

Oman Most Trusted Brand Awards
- Standalone DX
- VRF
- Chillers

Superbrands 2020
- UAE Retrofit-Tech Awards
- Best Innovation in HVAC (2018)

UAE Retrofit-Tech Summit & Awards

Green Building Product of the Year – Energy Management
- Split Inverter (2017)
- VRV System (2018)

2017 - 2018 - 2019
Compliance and **REGULATIONS**

Daikin adheres to national regulations and follow the internationally recognized certification programs.
Corporate Social RESPONSIBILITY

Daikin has grown rapidly as a global corporate group. This expansion has brought with it greater demands from society and a need for greater Corporate Social Responsibility (CSR).

Our view of CSR
CSR helps us to fulfill our social responsibilities in all our relationships with our stakeholders, worldwide. It raises our corporate value and contributes to society’s sustainable development. We will contribute to society via our business activities, based on legal compliance and ethics. We will be highly sensitive to the needs of every region while we make our contribution to society. We will make CSR a continuous and integral part of our business activities so that they contribute to better business performance. Our CSR activities will always be carried out through open, two-way communication with society and will ensure that we are always accountable for, and transparent in, everything we do.

Key CSR themes
Four key themes have been defined for the value we provide:
• The environment • Customer satisfaction
• New value creation • Human resources

We have established five CSR themes fundamental to our business activities:
• Corporate governance • Supply chain management
• Respect for human rights • Stakeholder engagement • Communities
Daikin PRESENCE

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